

AgentPro 7.0

Wholesales & Distributor System

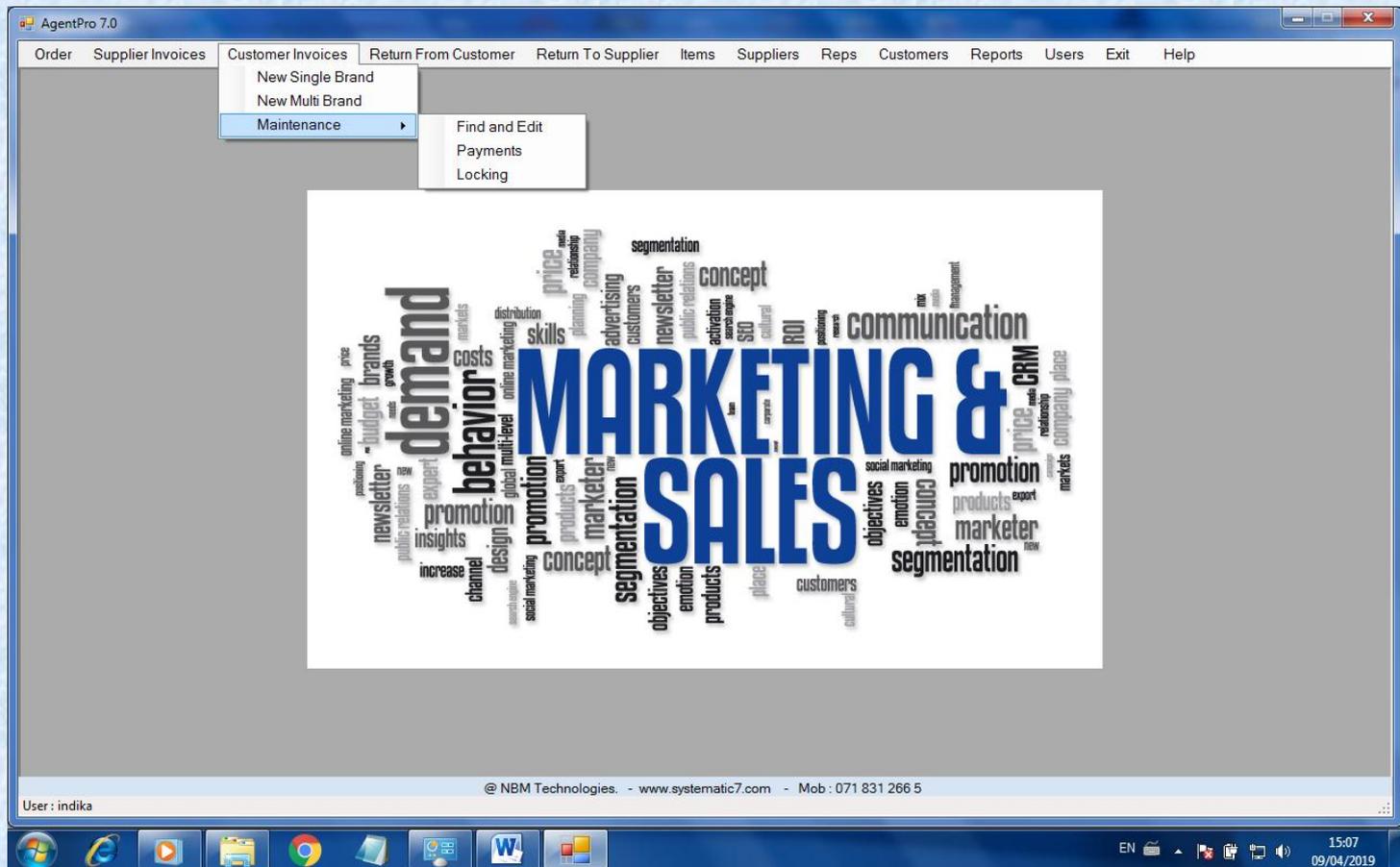
- *This document describes only specific features; but it is useful to understand what the system does.* -

SPECIAL OFFER :

This high capacity windows based software system to handle most of your needs in the sales and distribution business.

Use our trial software for one month free of charge. If interesting, subscribe **10 US\$/Month/User..**

Online support is free...! We do new things & changes according to your requirements on additional reasonable charges. (No hidden charges; Contact us for clarification).



Basically, this windows software system covers...

1. Ordering goods from supplier
2. Feeding GRN or Supplier Invoices (by increasing the stocks at the same time)
3. Partial payment handling for supplier invoices.
4. Queries on supplier invoices and related payments
5. Locking supplier invoices
6. Returning goods to supplier
7. Negotiations for returned goods to supplier. (settlements with credit invoices)
8. Customer Invoicing (Issuing goods to clients/ Agents.)
9. Partial payment handling for client invoices.
10. Queries on client invoices and related payments
11. Locking client invoices
12. Accepting returned goods from clients/ agents
13. Negotiations for returned goods from agents. (settlements with credit invoices or returning cash)

- 14. Handling all returned cheques
- 15. Printable reports (can be exported to Microsoft-Excel & many other formats)
- 16. Setup for User Roles.

Specific Features :

Security and control over user-rights:

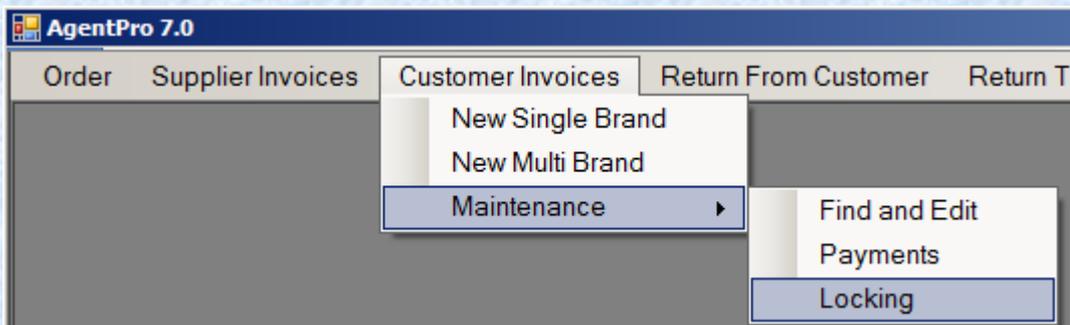
This whole software system consists of more than 25 main activities. Certain activities must be assigned only for required users (users are the people who operate this software system).

As an example, in your organization there may be personnel who shouldn't be allowed to enter payments. There may be users who should not be able to change prices. There are a lot of such activities. Not only that, we have further extended this user-rights control features to handle different businesses of brands. In other words IF you want, it is possible to treat differently when selling goods belongs to a particular supplier (Brand).

As an example, suppose your business is to purchase items from TOYOTA and distribute them to thousands of shops/ agents.

In this case, this system can generate a different style customer-invoice with the logo of Toyota. Also you can have a separate staff to handle this brand Toyota.

Further security and control over invoicing : (Wizard type GUI used)



We have introduced a concept called 'locking' for both customer and supplier invoices. Once an invoice is entered to system, we have allowed users to alter it who has the rights for that. This is because of few practical reasons. At the end of day or after few days any high-level user who has the rights to perform the activity called 'locking' can lock the invoice. After locking, users can't further alter the invoice. (Even though, a special user who has the right called 'UnLocking' can unlock this and give chance to edit it.)

It is possible do a full or partial payment at any time even though the invoice is locked. You don't have to misunderstand that there will be a chance to forget to lock the invoice and lose the security. Not at all; System automatically also does this if not locked by a human after some time. Also the system alerts high-level users to identify the invoices that needs locking. All these efforts to maintain extremely accurate data in the system.

Further security :

Not implemented using HTTP (this is not a Web site).

This system run only on designated computers even on your own network.

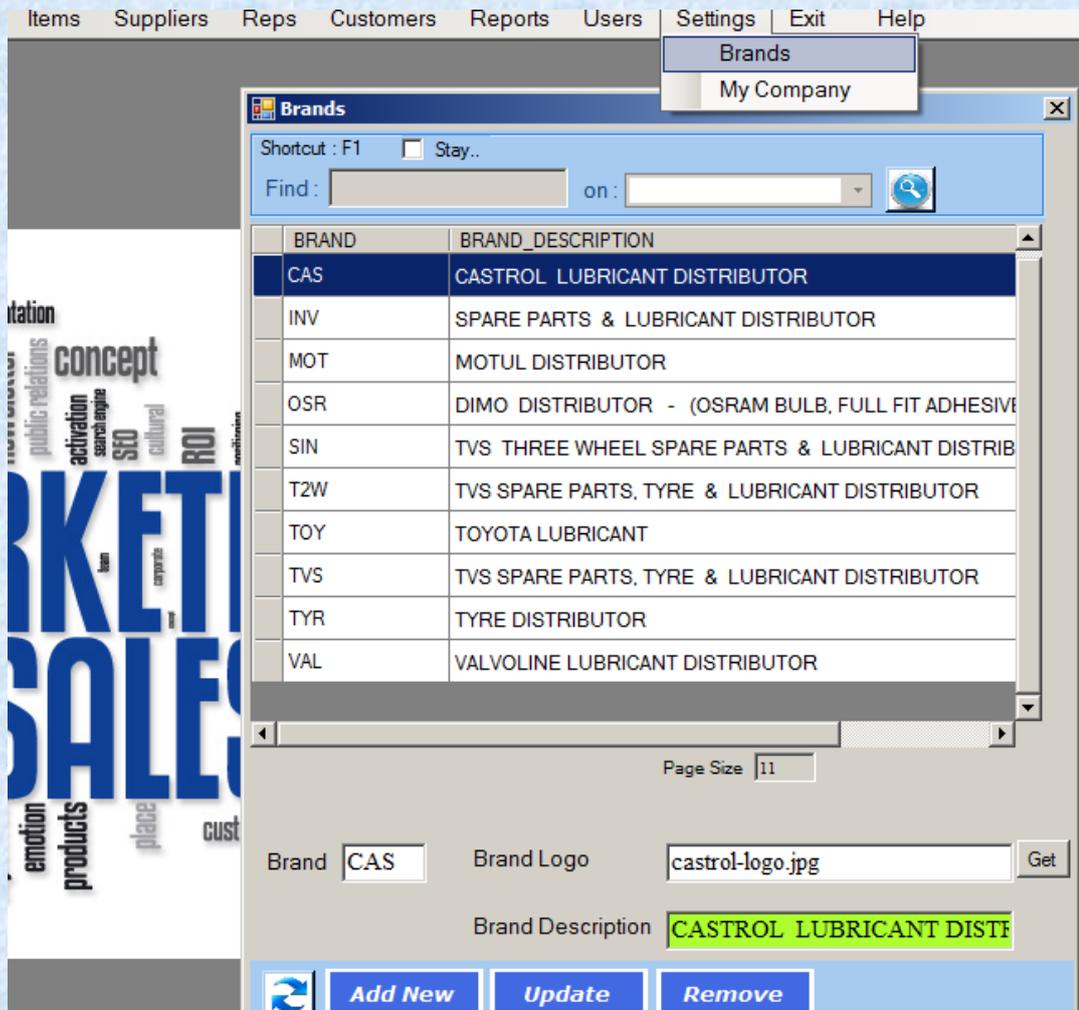
Most of activities done by the users are recorded.

This system can't be attacked by SQL-Injection.

Working with new businesses :

If you don't have the following requirement, then you can use the system as a normal invoicing system.

Here, a brand means a new business. See the example in this screenshot. It says you have started a new business being the lubricant distributor of the brand called 'Castrol'. So all customer-invoices going to be issued under this Castrol brand will have a new numbering sequence. And the invoices will be printed with your company logo as well as Castrol logo. Including several brands into one invoice is called 'multi-brand invoicing' in our system. You can have unlimited number of brands.

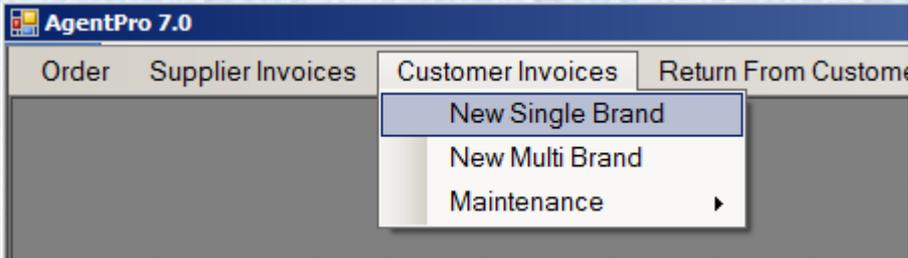


Customer Invoices : (Wizard type GUI used for tracking)

You can issue 2 types of customer invoices. (Wholesale and Retail)

In the wholesale type, an invoice is restricted to have items only from the supplier/ brand related to that wholesale business. Customer-invoices will have a separate numbering sequence and invoice format. (Anyway, we can change this according to your requirements)

In the retail type, an invoice is NOT restricted to have items only from one supplier/ brand.



Highest flexibility/ (negotiations) offered for the agents to return goods : (Wizard type GUI used)

[This kind of flexibility/ negotiation is required because of the competition among other distributors.]

Credit of the invoice B can be adjusted because of the goods returned from invoice A.

Credit amounts of invoices C & D can be adjusted because of the goods returned from invoice E.

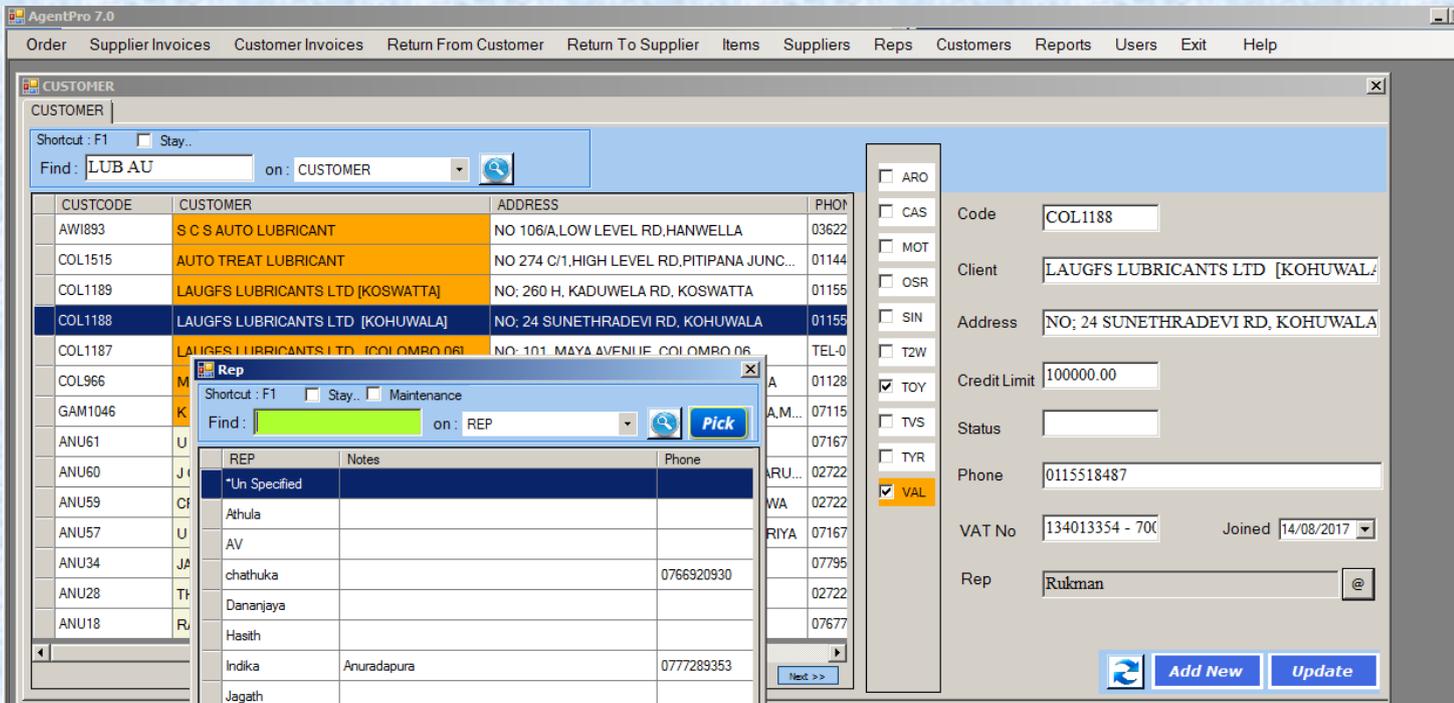
Cash can be returned.

Goods can be returned time to time from the same invoice.

(these invoices may be huge by the value as well as number of different items in it).

Customer relation to Sales-Rep and Brand :

A client (an Agent) can be kept pre-linked to a sales rep. Also the brands normally required by the client can be kept pre-assigned.



Payment handling : (Wizard type GUI used)

You can pay in several cheques for one invoice and several invoices can be paid in one cheque at the same time. Unlimited number of partial payments can be done for one invoice.

We have given an extremely useful wizard type graphical user interfaces to track complicated payment transactions.

Just in few mouse clicks you can handle complicated transactions.

Returned cheques :

All cheques have been properly linked with invoices.

Reports:

All printable reports can be taken by applying very useful filters. We can create new reports based on your new requirements.

In-built specific search engine:

This feature supports when finding items, customer, suppliers, users and sales-reps.

This has lot of features which are not describe in this document. We have developed this to all our other products. There are many more.....